Warranty Activation Partner / Partner+ / Representatives

- This document in order to create a consistant understanding of "Partner Warranty Activation".
- It is an information base for all sales staff, representatives and Fronius Partners/Partner+.

Devices with activatable Fronius warranty



- iWave 190i, 230i
- TransSteel Serie
- TPSi 270i c.
- MagicCleaner 150, 300



warranty.fronius.com



Partner warranty activation - Active since August 2023

Logic

end customers.

- Active since 2021



Existing warranty activation for

Representatives, Partners and Partner+ are identified by their line of business (branch codes) classification. In addition, the customer's account must be "active" in the CRM.

Relationship Type

Potential Prospect

Line of Business

150 - Light metal fabric./Handicraft



Who does not get into the registration?

Resellers without an active partner or representative contract

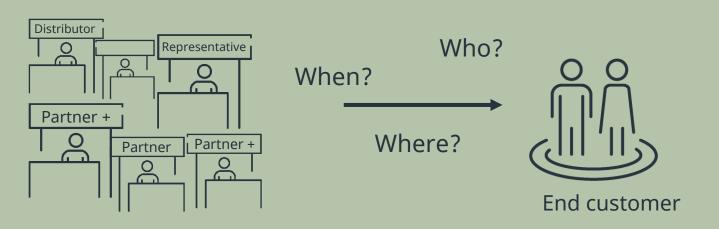
Warranty Periods



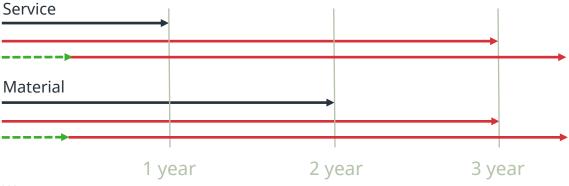
Fronius, offers it's customers a **split manufacturer warranty** as standard. This applies from the installation date of the serial number. (Usually delivery date/invoice date)

In multi-level sales via distributor or representative, it can happen that devices are also **stored** before they are sold to another.

The end customer who buys from the intermediary only has a **remaining warranty period**, which he receives from Fronius, **depending on the storage time**. In addition, we do not know when the actual date of sale to the end customer was.



With our product activation, we adjust the **warranty start time** to the actual **purchase date**. In addition, the split 24-month warranty becomes the **3-year Fronius warranty**.



Warranty
Fronius warranty with activation
Storage time (not calculable)

Trainings

Webinar

on August 31st 2023 EN: 8:30 MEZ & 16:00 MEZ

You can register via ...

E-Mail to: trainings@fronius.com



Warranty System explained (EN)

This module provides an overview of the warranty system and its areas of application in the business unit Perfect Welding and can be viewed at any time on SharePoint.

Link





If you have any questions or are **unclear** about the product activation, please feel free to check out our FAQ. https://www.fronius.com/en/faq-onlinetools/fag-perfect-welding

Warranty conditions can be found under the following Link in the download area.

