



REFERENCE METAL FABRICATION / MW2200, TP180, AP150, TPS4000

TRIPLE A METAL FABRICATION

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Previously owner of Opelika Industrial Gases -a prolific Fronius Distributorship for the Alabama area - Steve Scott had the opportunity to replace outdated welders with Fronius technology in several automotive plants during his distributorship years. 7 years ago, he saw an opportunity to buy an old customer's fabrication shop in partnership with long time friend Layne Hudson: Triple A Metal Fabrication.



"We installed an automatic locking device in an aluminum gate at a local manufacturing plant. We used our MagicWave 2200 powered by a generator. We were able to do this because the MagicWave requires unbelievably low power input! The arc is incredible."

Steve Scott,
owner

REQUIREMENT

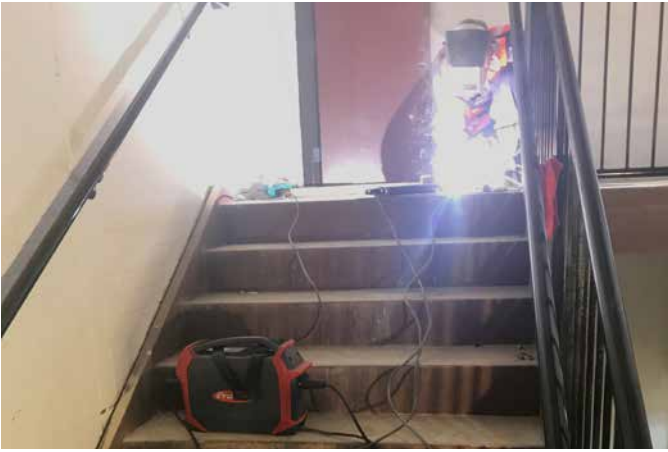
The shop was old with old equipment, and Steve and Layne did what they do best: turn the shop into a modern day fabrication shop with Fronius welders. In the words of Steve: "Fronius has made it possible for us to do jobs that before were outside the capabilities of this company."

SOLUTION

"The synchropulse in the TPS 4000 allowed a less skilled welder to do a job that the customer wanted to finish with a TIG appearance."

Steve Scott,
owner

Fronius offered a variety of solutions for the different tasks Triple A Fabrication come across in their daily operation. "The Accupocket is the handiest tool I have ever seen," says Steve Scott. "We use it every week. People do not realize what can be repaired with just a few electrodes." Steve says with it the shop has saved their customers hundreds of dollars, and a lot of time for themselves. "We had an out of town contractor call a few weeks ago and needed one unplanned emergency weld. It took 15 minutes. The contractor said we saved him \$400.00 in lost time and productivity. Unbelievable in restaurant repairs which we do a lot of."



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/ Perfect Welding / Solar Energy / Perfect Charging

THREE BUSINESS UNITS, ONE GOAL: TO SET THE STANDARD THROUGH TECHNOLOGICAL ADVANCEMENT.

What began in 1945 as a one-man operation now sets technological standards in the fields of welding technology, photovoltaics and battery charging. Today, the company has around 3,800 employees worldwide and 1,242 patents for product development show the innovative spirit within the company. Sustainable development means for us to implement environmentally relevant and social aspects equally with economic factors. Our goal has remained constant throughout: to be the innovation leader.

Further information about all Fronius products and our global sales partners and representatives can be found at www.fronius.com

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